# **RESUME**



#### PERSONAL DETAILS

Name	: Yeoh Hooi Ling
Nationality	: Malaysian
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### **EMPLOYMENT HISTORY**

<b>Company Name</b>	: Pacific Adhesive System (M) Sdn. Bhd.
<b>Position Title</b>	: Application Development Engineer/Marketer
Date Joined	: Jun 2011 – Present
Work Description	:

- To serve as technical sales person, support customer for application development and technical related issue.
- Establish relationship and serving key customer such as Venture, Sanmina Penang (Motorola), Agilent, Plexus, Robert Bosch, etc.
- Generated annual sales volume of RM 300,000.
- Successfully completed more than 20 application development projects and generated more than RM50, 000 yearly profits to the company.
- To serve a PAS contact person with principal (Electrolube, 3M, Huntsman, Permabond, etc).
- To serve additional roles as marketer since 2014, coordinate and support marketing activities in ASEAN region such as exhibition, technical seminar, etc.
- Organized one week regional sales meeting 2014 on behalf of principal (Epotek Technology). The event was participating by 50 people of distributor from APAC.
- Representing PAS group to participate exhibition activities, eg : Semicon Penang, Semicon Singapore, Metaltech KL, Nepcon Penang, etc.
- In-charge of co-ordinate with exhibition organizer, set up exhibition booth, follow up with customer after exhibition, etc.
- Prepare the 2014-2016 company brochure for PAS group, used for Pacific Adhesive System (M) Sdn. Bhd. and other sister company.
- Set up and launched the new company website in 2016.

# Experience Gained & Achievement

- 2012 Silver level Sales Professional of the year Award by Dow Corning
- 2015 pipeline projects award by Epotek Technology
- Good communication skill and confident to deal with all levels of people.

<b>Company Name</b>	: Venture Electronics Services (M) Sdn. Bhd.
<b>Position Title</b>	: Process Engineer
Date Joined	: March 2010 – Jun 2011
Work Description	

### Work Description

- In-charge of production performance from assembly to test level for 7 different microcircuit products.
- Communicate with customer on all the product related issue.
- Coordinator of cross-functional teams which target to resolve product material, machine, method, man power and environment issue.
- Lead the product operation team to enhance product yield and ensure production system is established, implemented and maintained accordance to customer requirements
- Attended training of "Dealing with difficult people", "Problem solving tools", etc
- Collect and analyze statistical quality data in order to improve product quality, yield and throughput.
- Define and establish product configuration and process control & flow.
- Lead the product operation team to enhance product yield and ensure production system is established, implemented and maintained accordance to customer requirements
- Perform failure analysis and root cause investigation on the reject product.
- Played an important role in coordinating NPI activities eg new product assembly setup and product transfer activities.
- Lead the product operation team to conduct new machine performance acceptance test.
- Selected as auditor of in line pre-audit activities.

# Experience Gained & Achievement

- Good in problem analysis tool application eg fish bone diagram, mind mapping, etc.

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- Good in problem solving within short lead time.

Company Name	: Integrated Device Technology (M) Sdn. Bhd.
<b>Position Title</b>	: Industrial Engineer
Date Joined	: June 2009 – Feb 2010

# Work Description

- Monitored machine and process utilization for Malaysia and Singapore production and generated details weekly reports of machine and process performances.
- Maintained and updated database which monitored performance and capacity of Malaysia and Singapore production.
- Monitored raw material usage and forecast to cut down the production cost.
- In-charge of tracking sub contractor activities to ensure the output was matched with forecast.
- Performed time studies of new production equipment to forecast production capability
- Run Ad Hoc analysis on bottleneck process.
- Drafted production layouts with AutoCAD and evaluated floor space and cost needed.

### Experience Gained :

- Proficient in Mircosoft Excel of sorting data and generating weekly report of production.
- Analyzed data from production and determined the production utilization, hence, enhanced the analytical skill.
- Experience of plan and draft production layout with AutoCAD software.

#### **EDUCATION**

### Bachelor of Science Physics (Hons) (2007 - May 2009)

Universiti Kebangsaan Malaysia (UKM), Bangi, Selangor Darul Ehsan, Malaysia CGPA (present) : 3.24

### <u>SKILLS</u>

Spoken skills	: English, Malay, Chinese, Cantonese, Korean (Basic)	
Writing skills	: English, Malay, Chinese, Korean (Basic)	
Computer skills : Microsoft Office (Word, Excel, PowerPoint), JMP, AutoCAD		
Personal	: Sense of responsibility, quick learner, can work independently and in a group,	
Strengths	Good Communication skill, hardworking and prepared to learn new skills	